### Rotman

### INTRO TO DATA VISUALIZATION

Part I - Basic Principles & Good Practices



## What is Data Visualization (DV)

- Graphical representations of data and information
  - Encode data/info via "visual variables": position, size, shape, color, brightness, orientation, texture and motion (Bertin, 1967; Mackinlay, 1986)
- Many forms
  - Basic charts and plots (e.g., line chart, bar chart, etc.)
  - Maps (choropleth map, symbol map, etc.)
  - Interactive dashboards
  - Infographics (not our focus)

# Why DV

- "A picture is worth a thousand words"
  - Abstract to reduce the complexity and communicate insights
  - Promote comprehension (i.e., get the message across)
- Facilitate exploratory analysis
  - Identify patterns, trends, and outliners
  - Guide feature engineering, modeling, etc.

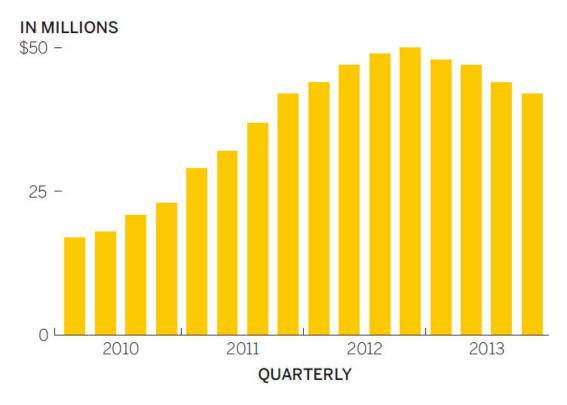
## Plan for this Workshop

- Establish a way to think about and achieve good visualizations (Part I)
  - i.e., what's a good chart, and a good way/workflow to make one

- Learn Python tools to produce good visualizations (Part II, III, & IV)
  - Plot basic default charts and customize them (Matplotlib)
  - Plot maps (Matplotlib & Geopands)
  - Create dashboard (Quarto & Plotly Express)

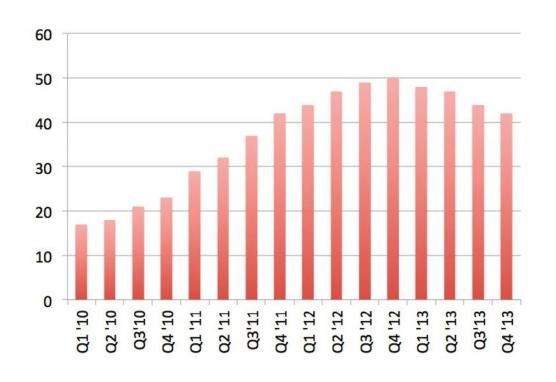
### Motivation – Is this a Good Chart?

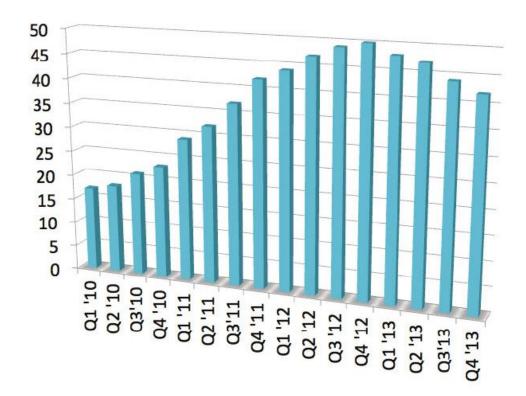
### **GLOBAL REVENUE**



SOURCE: COMPANY RESEARCH

## Is this a Good Chart, Visually?



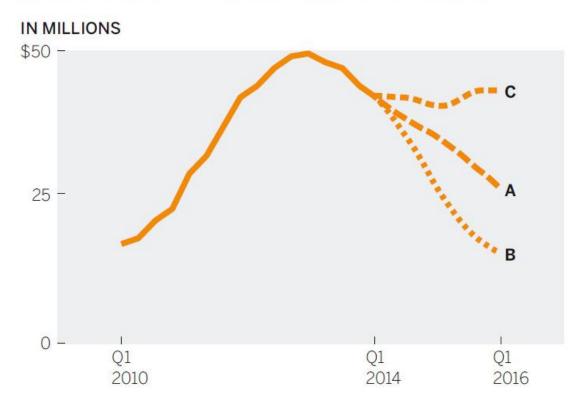


# Is this a Good Chart, Message-wise?

### **REGIONAL REVENUE TRENDS, Q1'10-Q4'13**



### REVENUE PROJECTIONS—THREE SCENARIOS



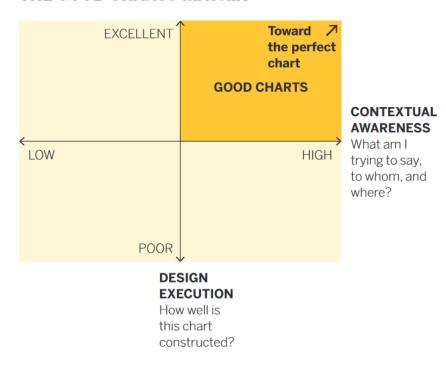
This example (including figures) is from Good Charts: the HBR Guide to Making Smarter, More Persuasive Data Visualizations by Scott Berinato

## Visual Design & Idea Communication

A good chart has good visual designs

- A good chart communicates ideas effectively
  - i.e., it sends relevant messages to the targeted audience in the most efficient way
  - high in contextual awareness. It answers these questions: what am I trying to say, to whom, why is it important to say it, and how to say it

### THE GOOD CHARTS MATRIX



From page 9 of Good Charts by Scott Berinato

### Goal for Part I

- Establish a workflow to think about and produce good visualizations
  - Step 1 Plan
  - Step 2 Create
  - Step 3 Refine

Learn basic principles & good practices to produce good charts

### Two Main References

 Good Charts: the HBR Guide to Making Smarter, More Persuasive Data Visualizations by Scott Berinato, Harvard Business Review Press, [2016]



- Rougier NP, Droettboom M, Bourne PE (2014)
   Ten Simple Rules for Better Figures. PLOS
   Computational Biology 10(9): e1003833.
  - Paper is also Ch6 of <u>Scientific Visualization: Python & Matplotlib</u> by Rougier
  - Companion code for the paper (<u>here</u>) and chapter 6
     of the book (<u>here</u>)



## Step 1: Plan

1. Know your audience

2. Identify your message

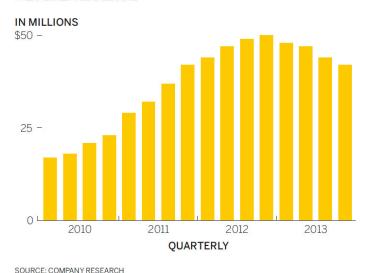
3. Know your medium

4. Choose a chart type

Ref: The first three bullet points are rule 1 to 3 in Rougier et. al. (2014)

# Know Your Audience & Identify Your Message

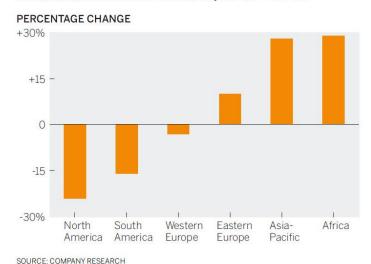
#### **GLOBAL REVENUE**



Audience: Public shareholders or newly hired junior managers who want to understand some basic facts about the company's global revenue

**Message:** simple fact: global revenue grew from \$20M in the first quarter of 2010 to..., Since 2013, however, there was a declining trend

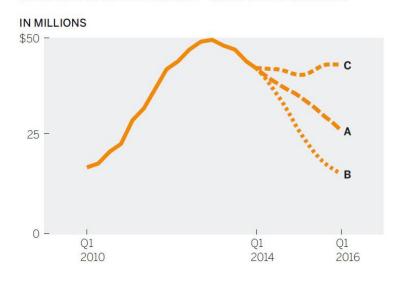
#### REGIONAL REVENUE TRENDS, Q1'10-Q4'13



**Audience:** Sales executives who are looking for markets to invest in to reverse the global revenue declining trend

**Message:** some insight: negative revenue growth in America but strong growth in Asia Pacific and Africa, and therefore...

#### **REVENUE PROJECTIONS—THREE SCENARIOS**

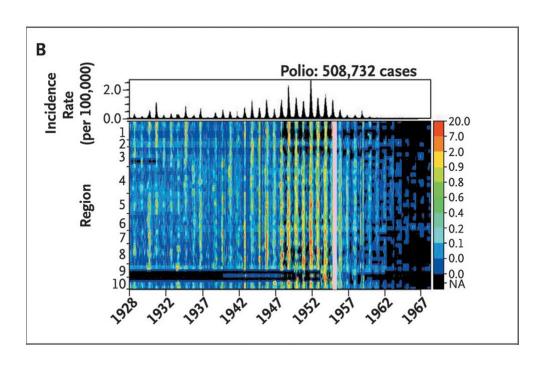


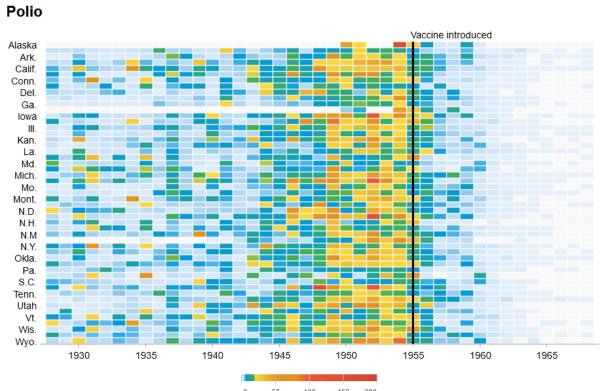
**Audience:** Executives who want to understand future revenue trajectories based on different investment strategies and market conditions.

**Message:** predictions based on data and modeling: if scenario A...

This example (including figures) is from Good Charts: the HBR Guide to Making Smarter, More Persuasive Data Visualizations by Scott Berinato

### Know Your Audience & Know Your Medium





New England Journal of Medicine

Audience: Specialist (doctors, scientists, etc.)

Medium: Scientific journal

"Battling Infectious Diseases in the 20th Century: The Impact of Vaccines" WSJ

Audience: General public

Medium: daily newspaper published in broadsheet format and online

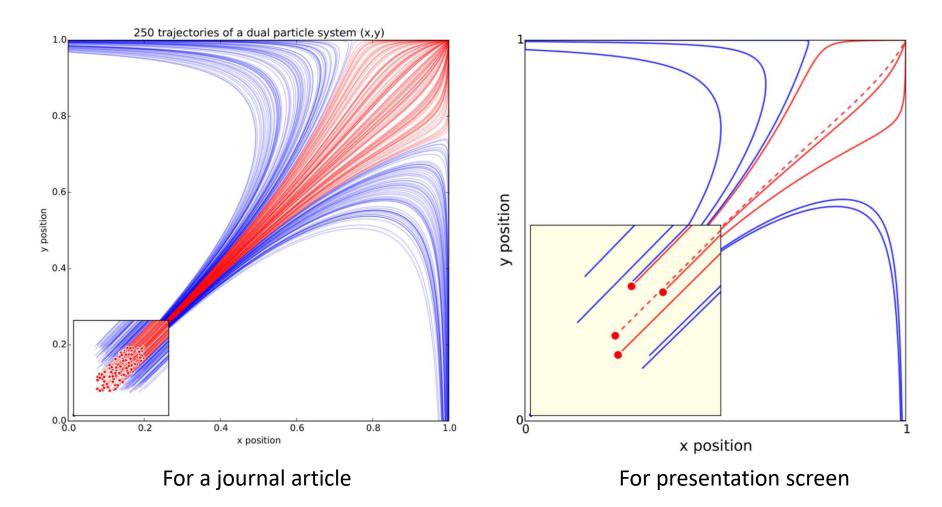
This example (including figures) is from Good Charts: the HBR Guide to Making Smarter, More Persuasive Data Visualizations by Scott Berinato

# Adapt to the Medium – Good Practice

	Projector screen (oral presentation)	Paper (report, journal article)	Computer monitor (blog, web)
Ways of viewing and interacting with a figure	<ul><li>- limited viewing time</li><li>- viewed from a distance</li><li>- cannot change view orientation</li></ul>	<ul><li>can be viewed as long as needed</li><li>can be viewed closely</li><li>can change view orientation</li></ul>	?
How to adapt?	<ul> <li>keep a figure simple, but with visually salient messages</li> <li>easily viewable visual elements (thicker lines, bigger fonts, strong color contrast, no vertical texts, etc.)</li> <li>easily referable visual elements (marker types, etc.)</li> </ul>	<ul><li>more details in the figure</li><li>caption with more explanations</li><li>if black and white print, then</li></ul>	?

Ref: Rougier et. al. (2014)

# Adapt to the Medium – An Example

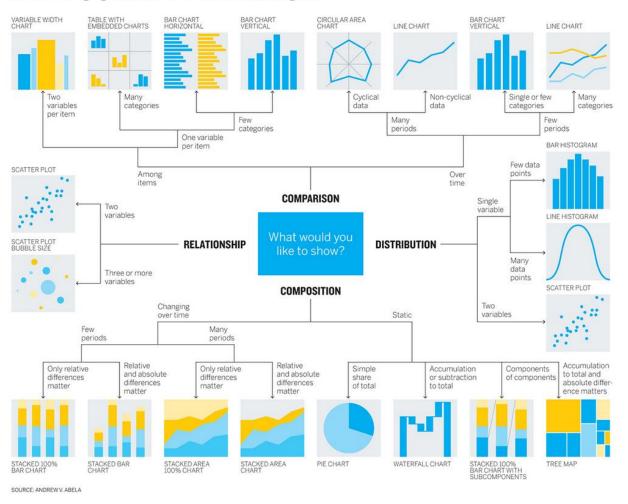


Ref: Figure 3 in Rougier et. al. (2014)

## Choose a Chart Type

- A chart choosing cheat sheet
  - By no means complete
- What do you plan to show?
  - Comparison
  - Relationship
  - Distribution
  - Composition
  - Maps
  - Network
  - Logic

### **ABELA'S CHART TYPE HIERARCHY**



Note: 1) Original figure by Abela in his book Advanced Presentations by Design: Creating Communication that Drives Action.

- 2) This is a re-plot on page 83 of Good Charts: the HBR Guide to Making Smarter, More Persuasive Data Visualizations by Scott Berinato.
- 3) Many versions exist online, see for example, here, here and here.

## Step 1 Plan – An Example: The Mag 7

### Context

- You are a data scientist in an investment research team at an online trading and investing firm. Your company provides trading tools, market data, and research reports to help its clients manage their online investments.
- When preparing the end-of-year client meeting in 2023, your team noticed that a group of 7 tech stocks significantly outperformed the S&P 500. Your team tasked you to produce a visualization of this finding/fact for a presentation slide in the meeting.
- The group (the Magnificent 7): Nvidia, Meta, Tesla, Amazon, Alphabet, Microsoft, & Apple

### Audience

company clients who uses the company platform to trade and do investment research

### Message

Present the fact: the mag 7 tech stocks has grown ~75% in 2023, significantly outpacing S&P500 (~20%) and other companies -- S&P500 companies excluding the mag 7. (~10%)

### Media

A presentation slide / projector screen / computer screen (for online audience)

### Choose a chart

 Bar chart vs Line chart? After some discussions with your team, you decided to use Line chart to display and contrast the returns of mag 7, S&P, and S&P (excluding mag 7) over time in 2023.

### Collect data

• Three time series: cumulative returns for mag 7, S&P500, and S&P500 excluding mag 7.

# Step 2: Create - Get the Right Tool

- Too many tools
  - Spreadsheet: Excel, Google Sheets, Apple Numbers
  - BI analytics software: Tableau, PowerBI, Qlik
  - Online graphic tools: <u>Datawrapper</u>, <u>RAWGraphs</u>
  - Design tools: Adobe Illustrator
  - Programming languages
    - Python: matplotlib, seanborn, plot.ly
    - R: ggplot2, plot.ly
    - Javascript: D3, Observable, Google Chart, Highcharts, plot.ly
- Choose one and master it
  - Python's Matplotlib will be our main tool in this workshop

Ref: "Get the Right Tool" is rule 10 in Rougier et. al. (2014)

# Step 2: Create – Prototype / Default Plot

- Any plotting tool has a default style for standard charts
  - It's a good starting point

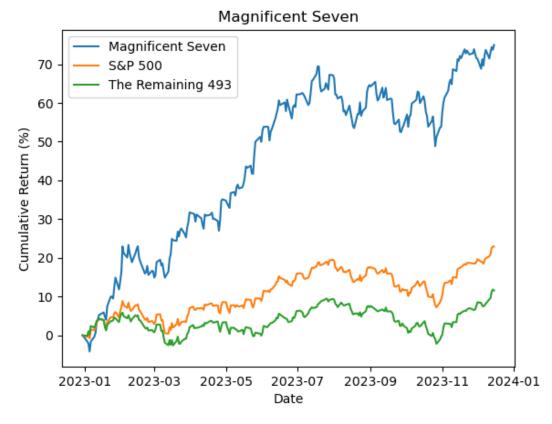
- However, the default plot cannot be the final plot
  - Unless you are exploring the data on your own...
  - It rarely meets the standard for publication or formal presentation
- "Do Not Trust the Default"
  - "... they are good enough for any plot but they are best for none."

Ref: "Do Not Trust the Default" is rule 5 in Rougier et. al. (2014)

# Step 2: Create – The Mag 7 Example

 Choose Python's Matplotlib library as the tool for this static line plot

 The default line plot is OK but far from publication-ready



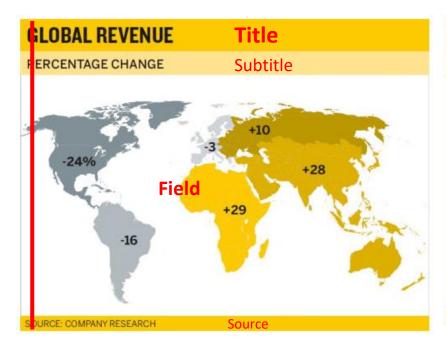
default line plot from Matplotlib

## Step 3: Refine to Impress - Consistency

Consistent layout

Consistent alignment

 Consistent color scheme

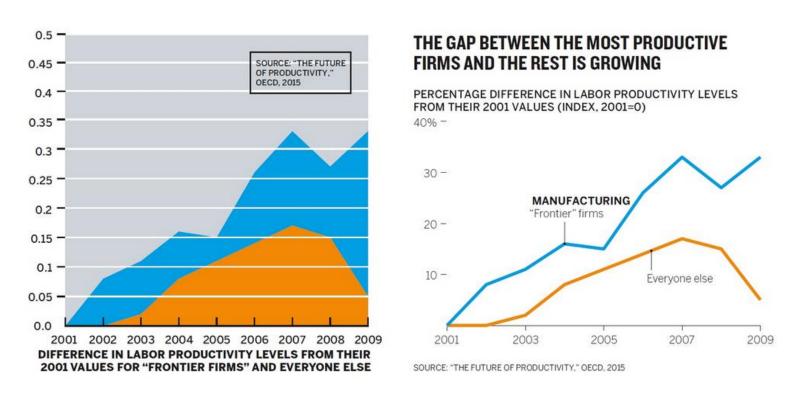




An example: consistent layout and alignment

# Refine to Impress – Clarity and Simplicity

### Avoid "chartjunk"



Ref. 1 Chapter 5 from <u>Good Charts: the HBR Guide to Making Smarter, More Persuasive Data Visualizations</u> by Scott Berinato Ref. 2 "Avoid 'chartjunk'" is rule 8 in Rougier et. al. (2014)

## Refine to Impress - Avoid "chartjunk"



Created by Darkhorse Analytics

www.darkhorseanalytics.com

Ref: <u>Data Looks Better Naked</u> by Darkhorse Analytics; Versions for <u>Tables</u>, <u>Pies</u>, and <u>Maps</u>.

# Refine to Impress – Color

Excessive/unnecessary use of color is bad



Use meaningful colors



Attend to color blindness



Ref: 1) <a href="https://blog.datawrapper.de/10-ways-to-use-fewer-colors-in-your-data-visualizations/">https://blog.datawrapper.de/10-ways-to-use-fewer-colors-in-your-data-visualizations/</a>

2) <a href="https://clauswilke.com/dataviz/color-pitfalls.html">https://clauswilke.com/dataviz/color-pitfalls.html</a>

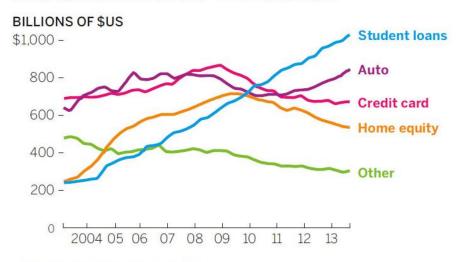
### Refine to Persuade

Hone the main idea.

Make it stand out.

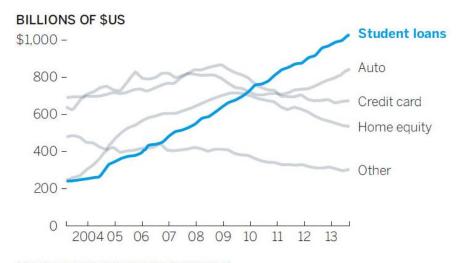
Adjust what's around it.

### NON-MORTGAGE DEBT OUTSTANDING



SOURCE: FEDERAL RESERVE BANK OF NEW YORK

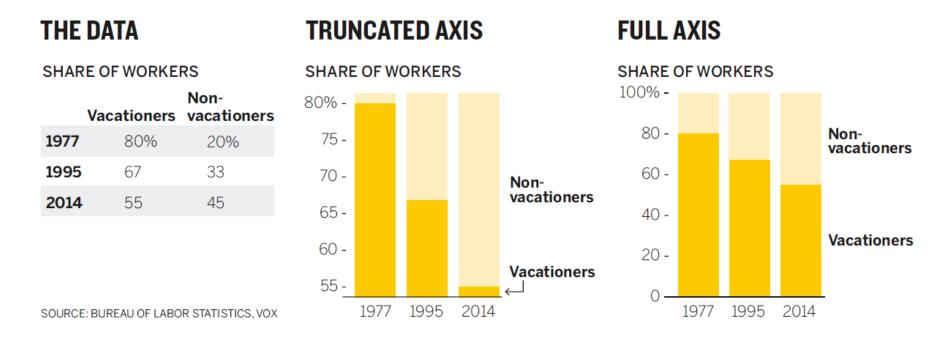
### STUDENT DEBIT CRISIS



SOURCE: FEDERAL RESERVE BANK OF NEW YORK

### Persuade but Don't Mislead

One example, "truncated y-axis"



From Chapter 7 of Good Charts by Scott Berinato

Note: Many other ways to lie with charts. See, for example, How to Lie with Charts and How Charts Lie (and a talk by the How Charts Lie author).

# Step 3: Refine – The Mag 7 Example

